



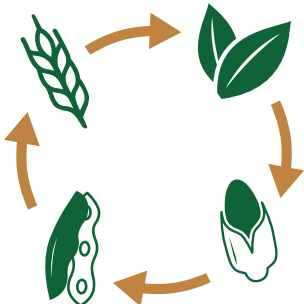
SUPPORTING STRONG COMMUNITIES

Together with our partners, we operate more than 15 farms across four states. We work with our local neighbors, governments, schools and community organizations to uphold our shared Midwestern values.



OUR TEAM

R.D. Offutt Farms started with a father and his son. In 1964, Ron Offutt partnered with his father to grow potatoes. Today, R.D. Offutt Farms remains a family owned and operated business, and our collective farms represent a “family of families.” Many of our 200+ farm team members are from multi-generational families, where fathers and sons, mothers and daughters, siblings and cousins all play a role in the operation. **As testament to their commitment, the average tenure of our senior farm leaders working for R.D. Offutt Farms is 25 years.**



Long-term relationships with neighbors

R.D. Offutt Farms works with neighbors and other family farmers to rotate crops from one year to another, which has long been a farming best practice. R.D. Offutt Farms maintains mutually beneficial arrangements with nearby family farmers to rotate crops. As a result of these relationships, 100 percent of R.D. Offutt Farms are rotated on a multi-year schedule with a majority on a four-year schedule. **Participating in crop rotation agreements is good for every farmer involved because we are all taking the best care possible of our fields.**

LOCAL VOLUNTEERISM AND PHILANTHROPY

We support local community efforts, including schools, environmental initiatives and other key priorities.

Community Builder Program: Through the Offutt Family Foundation, the Community Builder Program seeks to engage partners in sustaining or improving quality of life with a concentration on community development, Christian entities and educational initiatives in North Dakota and northwest Minnesota. Since 2015, more than \$1.4 million in grants have been awarded to nonprofits and causes that RDO team members are passionate about. The program builds on the spirit of community involvement embedded in RDO culture and embodied by its team members.

Potato Field Days: Every year, multiple R.D. Offutt Farms open a specific potato field for “an all-you-can-dig party,” when the public can dig free potatoes while supplies last. Annually, thousands of people attend the event to stock their pantries with fresh potatoes.

Ag in the schools: We actively work with schools in the communities that we farm, visiting classrooms to teach about sustainable agriculture and inviting students out to our fields to connect agriculture to their daily lives.

Annual pink hat fundraiser: The combined forces of R.D. Offutt Company, R.D. Offutt Farms and RDO Equipment Co. host an annual pink hat breast cancer fundraiser for National Breast Cancer Foundation. **Throughout the fall, the special pink RDO hats were available to team members in exchange for a \$10 donation.** The campaign has raised more than \$200,000.



ECONOMIC CONTRIBUTION

A truly sustainable business must be financially stable. R.D. Offutt Company has been long-time economic contributor to the state of Minnesota:

- **Team members - 1,500+**
- **Payroll - \$69M**
- **Real estate taxes - \$3.1M**
- **Revenue - \$505M**

We are part of a thriving ag economy in Minnesota. Per the Minnesota Department of Agriculture, ag production and processing industries:

- **Generate \$106+ billion annually, supporting nearly 400,000 jobs**
- **Rank 5th in crops (\$12.9 billion) and 7th in total ag production (\$21.3 billion)**



Every year, our Wadena and Park Rapids teams host a “Fries for 4-H” booth at the county fair. We work in partnership with Lamb Weston-RDO Frozen, teaming up to donate supplies, prepare the booth and staff the fryers and serving line. All proceeds are donated to the local 4-H chapter for agricultural programming.